



Dawson
Books

A refreshing alternative for library supply

The supply of books to libraries is our only business, the quality of service our major concern. To complement library activities we have first class products, backed by technical excellence, that are recognized as setting the standard for our industry.

Company Overview

since 1790

Dawson Books is the premier British scholarly materials vendor providing shelf-ready books and a range of value-added services to libraries throughout the world. Outstanding in our use of IT, and a pioneer in electronic trading, Dawson offers a first-class global service dedicated to efficiency, reliability and excellence.

Dawson Books is at the forefront of technical innovation in book supply to academic, professional and research institutions. In the continually expanding world of library services, Dawson Books is a genuine rarity: an agile, forward-looking company with traditional values and unwavering commitment to personal service.

For more than 200 years we have been handling books with care and making them available to information specialists all over the world. Now, our shares are quoted on the London Stock Exchange and we are headquartered in modern, purpose-built premises in central England.

Our fully-integrated offices in Paris and Madrid provide close relationships with the publishers of English, Spanish and French materials, enabling unrivalled and rapid access to books from continental European publishers alongside those from the UK.

Dawson is able to focus wholly on delivering quality services to benefit the overall library budget. The library environment is constantly evolving and Dawson works in partnership with our library customers to invest continuously in leading-edge services designed to ensure that we support increasingly complex library workflows.

We are proud of our history of investment in the industry-leading services that have arisen due to our close relationship with our library and publishing partners and we are committed to this approach. Our remarkably successful ebook platform, dawsonera, is testament to this passion.

Core Services

Dawson Books has developed a deserved global reputation due to our innovation, responsiveness to customer needs and a truly personalized customer service. We set the industry standard with our total book management, combining market leading technical services with acquisition tools supplying the seamless delivery of print and electronic books.

Dawson is already the preferred choice for libraries around the world requiring serviced books or fully shelf-ready acquisitions. It is total book management in its truest sense. It is a partnership and service that keeps Dawson as the leading scholarly vendor in Europe supplying national and regional consortia throughout the UK, Scandinavia and Europe. It is a position that we work hard to maintain and we are extremely proud of our customer service record.

Firm Orders

At the heart of the Dawson service is the ability to supply your library with any book published anywhere in the world. Utilizing our offices in the United Kingdom, France and Spain we have a complete coverage of all English, French and Spanish language titles. All notification services are entirely free through Dawson Books and enable the library to tailor orders ahead of publication for immediate shelf-ready delivery on publication.

Our unique position alongside our publisher and library partners affords Dawson the opportunity to alert selectors to upcoming new works. Dawson maintains close relations with our European publishing partners that allow exceptional promotional prices for our library customers. Where pre-publication prices are available on forthcoming important reference works, we're able to advise you of the savings well ahead of publication.



The Library at The London School of Economics

fastracq

The *fastracq* shelf ready service is a core element at Dawson and provides significant savings for libraries around the world. *fastracq* has a fifteen year proven track record and has hundreds of clients for whom we generate 520,000 spine labels and 110,000 catalogue records each year. Your books arrive shelf-ready accompanied by a high quality AACR2 catalogue record and spine labels already fixed. The key advantages of *fastracq* are that there is no cataloging backlog, books reach end users faster and the titles are immediately available for viewing in the library OPAC.

Standing Orders

Our Standing Orders department is staffed by a dedicated and knowledgeable team of experts who have six decades of experience between them. They can process orders for one year or alternate years to help manage your library budget. It may be that you have difficulty finding a supplier of this type of material who is able to know when a new volume is due and supply it in a timely manner. We've also developed a system for the

supply of monographs in series.

For your use there is a free database in excess of 35,000 standing order titles, access to publishers throughout the world allowing the most favorable and

competitive discount terms to be extended to you.

Out of Print

The Dawson out of print service *OPen* offers three distinct out of print book services: *OPen Direct*, *OPen Extra* and *OPen Extra Plus*, an enhanced out of print book service for today's library needs. This allows you to specify the price, condition and quantity guidelines with no fuss where we will automatically transfer new book orders when we receive out of print reports from publishers and notify you that the order has been transferred to the *OPen Extra Plus* service. If a suitable copy cannot be found, the team will search again at a later date. Full servicing and catalog records can be supplied by Dawson Books.

dawsonenter

Our comprehensive web-based interface dawsonenter, is central to how libraries search and acquire print and electronic books. It also allows you to track the status of orders placed with Dawson and to run account maintenance reports to manage library budgets more efficiently.

Advanced selection management tools offer subject specific information on more than 6,000 new titles every month and from a database exceeding 12 million titles. Print and ebook records are completely integrated and linked to avoid format duplication within your holdings.

This pedigree and technical excellence helps librarians identify and source the most appropriate publication for their needs and, unlike many services of this kind, it is entirely free to use. This information is continually enriched by the daily automatic incorporation of data from multiple international sources and cross-validated with our own internal receipting information.

dawsonenter also displays records for books that are currently out-of-print but still available for order.

Currently running at greater than 12.5 million records, the bibliographic database is second to none in comprehensive coverage.

Technical Services

Dawson Books offers the full range of bibliographic, cataloging and processing services. The scale of the technical services department at Dawson is unrivaled anywhere in the world, supplying shelf-ready books to libraries globally and includes the seamless delivery of all book formats.

Dawson recognizes that individual libraries have differing preferences and acquisition workflows. To support this we enable libraries to submit orders in paper form, e-mail, via dawsonenter and through the ILS via EDI.

We also ensure that any local information needed for cataloging or shelf-ready processing is identified at the point of order.

Dawson works closely with library systems vendors ensuring a rich integration between our respective systems. This ensures a robust interface for electronic ordering, invoicing, and the supply of catalog records for each library customer.



The Paul Hamlyn Library at The British Museum

Books can be prepared according to your bespoke specifications before delivery to your library. Dawson will cover, label, security tag, barcode, stamp, shelf mark, and program RFID tags to your specific tailored requirements. Servicing forms an integral part of the service we provide for nearly all our library customers and happens within the normal cycle of receipt and dispatch at our purpose-built warehouse; whether as a subset of the full service or completely shelf-ready.

Selection Plans

Our approval and selection plans supply books to libraries who select against either our entire catalog, against a group of leading academic publishers, or

against a subset of such publishers. We can assist individual customers to establish an accurate subject profile and we can advise, when needed, on any refinements to that profile.

Our editorial department continually ensures that the information received from publishers is accurate and that subject designations are correct before the data is employed in resources supporting our slip plan production. Selections made by the plan are flagged on dawsonenter as on order to avoid duplications.

Additionally, Dawson Books can send slips relating to new books published in the subjects specified by the customer. The customer may choose to have these emailed in a format that will allow local printing or to be retrieved from our web interface dawsonenter, where an archive of previous alerts is also held.

Rush Orders

Our rush order service, Presto!, may not be able to promise cross-Atlantic delivery by tomorrow morning, but our premium service will get the book to you in the shortest possible time.

The relationships we have with all major publishers mean that we regularly request them to ship direct to our clients to avoid all unnecessary delays.

The Dawson Deposit Account Program

A deposit account at Dawson Books helps stretch library resources and helps to secure your purchasing power when budget claw-backs are threatened. In addition, the program helps streamline payments and reduces paperwork involved with material procurement. Interest would be paid on any deposit over an agreed amount earning credit to purchase print or electronic books at the year end.



eBooks

dawsonera is *the* comprehensive European ebook platform. Integrating seamlessly with the existing Dawson

services, dawsonera indicates the long term commitment of Dawson to providing libraries and information departments with the information flow they require, whether printed books or new media.

Working with the world's leading academic publishers, Dawson Books has ensured that rich and diverse content populates dawsonera for the benefit of your library users.

Currently offering over 120,000 titles, dawsonera enjoys an ever growing source of front list ebooks, providing library users with the diversity they need. Each library builds a tailored collection of ebooks for their patrons, title by title. Once purchased, perpetual multiple access is offered to each copy.

Alternatively, there is also the opportunity to load records into your OPAC to increase discoverability and to allow the user to temporarily rent any ebooks not yet purchased, allowing patron driven acquisition if required.

The platform allows many readers to read each ebook at the same time. Short term downloading of ebooks from the collection is also possible.

dawsonera is entirely web-based and has a reader portal, where ebooks may be discovered and read, and an admin portal, where ebooks are purchased and the collection managed.

The diversification of the content and its enrichment continues every day. Our emphasis is on providing academic titles with European content in mind.

For the latest news on dawsonera, please visit the dawsonera page on our website:
www.dawsonbooks.co.uk/services/e-books

dawsonera begins here - explore a new era.

Dawson Books is committed to providing leading-edge services to help you to meet the needs of your patrons. Please visit our website www.dawsonbooks.co.uk for further detailed information.

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